# **Operation Bootstrap Africa**

Financial Statements Together with Independent Auditors' Report

August 31, 2023

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### **INDEPENDENT AUDITORS' REPORT**

Board of Directors Operation Bootstrap Africa Crystal, Minnesota

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of Operation Bootstrap Africa (a nonprofit organization), which comprise the statement of financial position as of August 31, 2023 and 2022, and the related statement of activities, cash flows and functional expenses for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Operation Bootstrap Africa as of August 31, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Operation Bootstrap Africa and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Operation Bootstrap Africa's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

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#### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Operation Bootstrap Africa's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Operation Bootstrap Africa's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Olsen Thielen + Co, Lita.

Roseville, Minnesota January 17, 2024

## STATEMENT OF FINANCIAL POSITION AUGUST 31, 2023 AND 2022

| ASSETS   |  |   |
|--|--|---|
| CURRENT ASSETS:<br>Cash<br>Prepaid Expenses<br>Total Current Assets  | 2023<br>\$ 69,876<br>37,715<br>107,591           | 2022<br>\$ 122,249<br>28,906<br>151,155 |
| OTHER ASSETS:<br>Investment Securities<br>Total Other Assets   | 1,890,482<br>1,890,482                           | 1,654,988<br>1,654,988                  |
| PROPERTY AND EQUIPMENT:<br>Furniture and Equipment<br>Less Accumulated Depreciation<br>Net Property and Equipment<br>OPERATING LEASE RIGHT-OF-USE ASSET: | 5,949<br>5,949<br>-<br>22,400                    | 5,949<br>5,949<br>                      |
| TOTAL ASSETS   | \$ 2,020,473                                     | <u>\$ 1,806,143</u>                     |
| LIABILITIES AND NET ASSETS   |  |   |
| CURRENT LIABILITIES:<br>Current Operating Lease Obligations<br>Accounts Payable<br>Accrued Expenses<br>Deferred Revenues<br>Total Current Liabilities    | \$ 17,500<br>31,342<br>9,596<br>20,365<br>78,803 | \$<br>29,630<br>7,402<br><br>37,032     |
| OPERATING LEASE OBLIGATION:  | 6,143  |   |
| NET ASSETS:<br>Net Assets without Donor Restrictions<br>Net Assets with Donor Restrictions<br>Total Net Assets   | 323,624<br>1,611,903<br>1,935,527                | 539,078<br>1,230,033<br>1,769,111       |
| TOTAL LIABILITIES AND NET ASSETS   | <u>\$ 2,020,473</u>                              | <u>\$ 1,806,143</u>                     |

## STATEMENT OF ACTIVITIES YEAR ENDED AUGUST 31, 2023

|  |  | 202                    | 3          |                |
|--|--|------------------------|------------|----------------|
|  | WithoutDonorWith Donor RestrictionsRestrictionsTermPerpetual |                        | Total      |                |
| SUPPORT AND REVENUES:  |  |                        |            |                |
| Contributions  | \$ 224,987   | \$ 1,402,989           | \$ 90,230  | \$ 1,718,206   |
| Program Service Revenue  | 41,678   | -                      | -          | 41,678         |
| Investment Income  | 75,383   | 26,685                 | -          | 102,068        |
| Net Assets Released<br>From Restrictions<br>Total Support and Revenues | 1,138,034<br>1,480,082                                       | (1,138,034)<br>291,640 | 90,230     | –<br>1,861,952 |
| EXPENSES:  |  |                        |            |                |
| Program Services   | 1,452,119  | -                      | _          | 1,452,119      |
| Management and General   | 140,420  | -                      | -          | 140,420        |
| Fundraising  | 102,997  |                        |            | 102,997        |
| Total Expenses   | 1,695,536  |                        |            | 1,695,536      |
| CHANGE IN NET ASSETS   | (215,454)  | 291,640                | 90,230     | 166,416        |
| NET ASSETS at Beginning of Year  | 539,078  | 639,033                | 591,000    | 1,769,111      |
| NET ASSETS at End of Year  | \$ 323,624   | <u>\$ 930,673</u>      | \$ 681,230 | \$ 1,935,527   |

## STATEMENT OF ACTIVITIES YEAR ENDED AUGUST 31, 2022

|  | 2022               |             |              |                    |
|--|--------------------|-------------|--------------|--------------------|
|  | Without<br>Donor   | With Donor  | Restrictions |                    |
|  | Restrictions       | Term        | Perpetual    | Total              |
| SUPPORT AND REVENUES:<br>Contributions   | \$ 505,878         | \$ 993,093  | \$ 141,000   | \$ 1,639,971       |
| Program Service Revenue                  | 6,950              | (70.007)    | _            | 6,950              |
| Investment Losses<br>Net Assets Released | (170,103)          | (73,987)    | _            | (244,090)          |
| From Restrictions                        | 974,063            | (1,424,063) | 450,000      |                    |
| Total Support and Revenues               | 1,316,788          | (504,957)   | 591,000      | 1,402,831          |
| EXPENSES:                                |                    |             |              |                    |
| Program Services                         | 1,178,806          | _           | _            | 1,178,806          |
| Management and General<br>Fundraising    | 106,560<br>108,141 | _           |              | 106,560<br>108,141 |
| Total Expenses                           | 1,393,507          |             |              | 1,393,507          |
| CHANGE IN NET ASSETS                     | (76,719)           | (504,957)   | 591,000      | 9,324              |
| NET ASSETS at Beginning of Year          | 615,797            | 1,143,990   |              | 1,759,787          |
| NET ASSETS at End of Year                | \$ 539,078         | \$ 639,033  | \$ 591,000   | \$ 1,769,111       |

## STATEMENT OF CASH FLOWS YEARS ENDED AUGUST 31, 2023 AND 2022

|  |    | 2023   |    | 2022   |
|--|----|--|----|--|
| CASH FLOWS FROM OPERATING ACTIVITIES:<br>Change in Net Assets<br>Adjustments to Reconcile Change in Net Assets<br>to Net Cash Flows From Operating Activities:   | \$ | 166,416  | \$ | 9,324  |
| Contributed Investments  |    | (24,004)                                       |    | (49,178)   |
| Non-Cash Lease Expense<br>Cash Payments on Operating Lease Obligations   |    | 17,165<br>(15,922)                             |    | _  |
| Realized and Unrealized Investment (Gains) Losses  |    | (45,298)                                       |    | 308,985  |
| Changes in Assets and Liabilities:<br>Prepaid Expenses<br>Accounts Payable<br>Accrued Expenses<br>Deferred Revenues<br>Net Cash Flows From Operating Activities  |    | (8,809)<br>1,712<br>2,194<br>20,365<br>113,819 |    | (27,299)<br>23,787<br>775<br><br>266,394             |
| CASH FLOWS FROM INVESTING ACTIVITIES:<br>Purchases of Investment Securities<br>Proceeds from Sales of Investment Securities<br>Redemption of Investment Funds Held by Others<br>Net Cash Flows From Investing Activities | _  | (550,186)<br>383,994<br><br>(166,192)          | (* | 1,303,507)<br>174,014<br><u>398,112</u><br>(731,381) |
| CHANGE IN CASH   |    | (52,373)                                       |    | (464,987)  |
| CASH at Beginning of Year  |    | 122,249  |    | 587,236  |
| CASH at End of Year  | \$ | 69,876   | \$ | 122,249  |
| SUPPLEMENTAL CASH FLOW INFORMATION:<br>Initial Right-of-Use Asset and Lease Obligation<br>Upon Adoption of New Lease Standard  | \$ | 39,565   | \$ | _  |

# STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED AUGUST 31, 2023

|                                 | 2023                |                           |             |                     |
|---------------------------------|---------------------|---------------------------|-------------|---------------------|
|                                 | Program<br>Services | Management<br>and General | Fundraising | Total               |
| Grants                          | \$ 1,225,801        | \$ 915                    | \$ -        | \$ 1,226,716        |
| Salaries and Wages              | 106,046             | 58,370                    | 28,905      | 193,321             |
| Travel and Mileage              | 27,350              | 15,836                    | 9,897       | 53,083              |
| Program Service Expenses        | 45,299              | _                         | -           | 45,299              |
| Donor Acquisition               | _                   | -                         | 29,732      | 29,732              |
| Marketing/Hospitality           | 281                 | 206                       | 24,496      | 24,983              |
| Audit and Accounting Fees       | -                   | 18,949                    | -           | 18,949              |
| Legal/Payroll/Professional Fees | 7,370               | 11,491                    | -           | 18,861              |
| Payroll Taxes                   | 8,589               | 4,727                     | 2,341       | 15,657              |
| Office Rent                     | 8,422               | 6,176                     | 2,246       | 16,844              |
| Employee Benefits               | 6,177               | 3,400                     | 1,684       | 11,261              |
| Bank/Credit Card Fees           | -                   | 11,106                    | -           | 11,106              |
| Program Supplies                | 6,278               | -                         | -           | 6,278               |
| Office Supplies                 | 1,926               | 2,431                     | 468         | 4,825               |
| Postage and Shipping            | 1,729               | 1,400                     | 918         | 4,047               |
| Insurance Expense               | 1,467               | 1,076                     | 391         | 2,934               |
| Dues/Subscriptions/Memberships  | 1,369               | 1,090                     | 365         | 2,824               |
| Information Technology          | 1,007               | 1,196                     | 269         | 2,472               |
| Communications Expense          | 970                 | 704                       | 415         | 2,089               |
| Meetings and Conferences        | 1,000               | 587                       | 308         | 1,895               |
| Website Costs                   | 609                 | 446                       | 162         | 1,217               |
| Staff Development               | 196                 | 143                       | 237         | 576                 |
| Miscellaneous Expense           | 233                 | 171                       | 163         | 567                 |
| Total Expenses                  | <u>\$ 1,452,119</u> | <u>\$140,420</u>          | \$102,997   | <u>\$ 1,695,536</u> |

# STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED AUGUST 31, 2022

|                                 | 2022                |                           |             |                     |
|---------------------------------|---------------------|---------------------------|-------------|---------------------|
|                                 | Program<br>Services | Management<br>and General | Fundraising | Total               |
| Grants                          | \$ 1,006,894        | \$ –                      | \$ –        | \$ 1,006,894        |
| Salaries and Wages              | 93,708              | 32,462                    | 25,709      | 151,879             |
| Donor Acquisition               | _                   | _                         | 30,099      | 30,099              |
| Program Supplies                | 22,274              | -                         | -           | 22,274              |
| Marketing/Hospitality           | 2,696               | 765                       | 17,528      | 20,989              |
| Office Rent                     | 9,244               | 5,634                     | 2,456       | 17,334              |
| Contracted Services             | 168                 | _                         | 16,000      | 16,168              |
| Legal/Payroll/Professional Fees | _                   | 16,051                    | _           | 16,051              |
| Audit and Accounting Fees       | _                   | 15,928                    | -           | 15,928              |
| Travel and Mileage              | 6,954               | 4,070                     | 4,815       | 15,839              |
| Program Supplies Expense        | 13,344              | -                         | -           | 13,344              |
| Payroll Taxes                   | 7,278               | 2,521                     | 1,997       | 11,796              |
| Bank/Credit Card Fees           | _                   | 11,045                    | -           | 11,045              |
| Employee Benefits               | 5,616               | 1,945                     | 1,541       | 9,102               |
| Postage and Shipping            | 1,365               | 831                       | 4,040       | 6,236               |
| Office Supplies                 | 2,521               | 1,529                     | 672         | 4,722               |
| Miscellaneous Expense           | 51                  | 4,530                     | 27          | 4,608               |
| Dues/Subscriptions/Memberships  | 1,461               | 1,754                     | 457         | 3,672               |
| Invest Admin Fees               | -                   | 3,082                     | -           | 3,082               |
| Insurance Expense               | 1,502               | 915                       | 399         | 2,816               |
| Website Costs                   | 986                 | 699                       | 342         | 2,027               |
| Communications Expense          | 1,076               | 598                       | 260         | 1,934               |
| Meetings and Conferences        | 263                 | 141                       | 1,082       | 1,486               |
| Information Technology          | -                   | 1,303                     | -           | 1,303               |
| Printing & Copying              | 488                 | 297                       | 470         | 1,255               |
| Equipment Rent/Repair           | 522                 | 318                       | 139         | 979                 |
| Workers Comp Insurance          | 379                 | 131                       | 104         | 614                 |
| Staff Development               | 16                  | 11                        | 4           | 31                  |
| Total Expenses                  | <u>\$ 1,178,806</u> | \$106,560                 | \$108,141   | <u>\$ 1,393,507</u> |

## NOTES TO FINANCIAL STATEMENTS

## NOTE 1 - NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

#### Nature of Activities

Operation Bootstrap Africa (the Organization) is incorporated as a Minnesota non-profit corporation to raise funds to assist self-help educational and select primary health care projects in the African countries of Kenya, Tanzania, and Madagascar.

### **Basis of Presentation**

The accompanying financial statements have been prepared using the accrual basis of accounting in accordance with generally accepted accounting principles. Revenues, expenses, gains and losses, and net assets are classified based on the existence or absence of donor imposed restrictions. Accordingly, net assets of the Organization and related changes are classified and reported as follows:

<u>Net Assets without Donor Restrictions</u> - Net assets without donor restrictions are resources available to support operations which the Board of Directors has discretionary control. Designated amounts represent those net assets which the Board has set aside for a particular purpose.

<u>Net Assets with Donor Restrictions</u> - Net assets with donor restrictions are resources that are restricted by a donor for use for a particular purpose or in a particular future period. Some donor-imposed restrictions are temporary in nature, and the restriction will expire when the resources are used in accordance with the donor's instructions or when the stipulated time has passed. Other donor-imposed restrictions are perpetual in nature; the Organization must continue to use the resources in accordance with the donor's instructions.

## Accounting Estimates

The presentation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Subsequent Events

In preparing these financial statements, the Organization has evaluated for recognition or disclosure the events or transactions that occurred through January 17, 2024, the date the financial statements were available to be issued.

#### Investments

Investments in marketable securities are stated at fair value, which is determined by quoted market prices in active markets. Realized and unrealized gains and losses are included in the statement of activities. Realized gains and losses are determined using the specific identification method. Interest and dividend income are reported as income when earned.

Included in investments on the statement of financial position are money market funds. The certificates of deposit and money market funds are readily convertible to cash and are stated at cost plus accrued interest, which approximates fair value.

## NOTES TO FINANCIAL STATEMENTS

# NOTE 1 - NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Investments (Continued)

Alternative investment fund of funds and private equity fund of funds, for which there is no public market, are valued at net contributions to the fund plus allocated share of undistributed profit and losses, including realized and unrealized gains and losses based on the financial information provided by the investee funds' management, which may include audited financial statements of the investee funds. Because these alternative investments are not readily marketable, their estimated value is subject to uncertainty and, therefore, may differ from the value that would have been used had a ready market for such investments existed.

In general, investments are exposed to various risks, such as interest rate, credit and overall market volatility risk. Due to the level of risk associated with certain investments, it is reasonably possible that changes in the values of the investment will occur in the near future and that such changes could materially affect the investment balances.

### Property and Depreciation

Property and equipment are recorded at original cost. Additions, improvements or major renewals are capitalized. If items of property are sold, retired or otherwise disposed of, they are removed from the asset and accumulated depreciation accounts and any gains or losses thereon are reflected in operations. Donated property and equipment are carried at the approximate fair value at the date of donation.

Depreciation is computed using the straight-line method at rates based on the estimated service lives of the various assets as follows:

Furniture and Equipment

5 Years

#### **Program Grants**

Unconditional grants are recorded as expenses when approved by the Organization's Board of Directors. Grants that are subject to conditions are recorded when the conditions have been substantially met.

#### **Revenue Recognition**

#### Contribution and Grant Revenue

Contributions received and unconditional promises to give are measured at their fair values and are reported as an increase in net assets. Conditional promises to give are not recognized until they become unconditional. The Organization reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the assets, or if they are designated as support for future periods. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Donor-imposed contributions are reported as net assets with donor restrictions, even if it is anticipated such restrictions will be met in the current reporting period.

## NOTES TO FINANCIAL STATEMENTS

# NOTE 1 - NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

### **Revenue Recognition (Continued)**

Net assets restricted for acquisition of buildings or equipment are reported as net assets with donor restrictions until the specified asset is placed in service by the Organization when the restrictions are released.

Contributed materials are recorded as contributions, when received, at their fair market value when such value can be objectively and accurately determined.

#### Government Grants and Contract Revenue

Government grants and contract revenue are recognized when earned. Revenue is earned when eligible expenditures, as defined in each grant or contract, are made. Deferred revenue consists of contract revenue received but not yet expended. Expenditures under government contracts are subject to review by the granting authority. To the extent, if any, that such a review reduces expenditures allowable under these contracts, the Organization will record such disallowance at the time the final assessment is made. Management believes that any disallowances, if any, would not have a significant effect on the statement of financial position.

#### Service Trips

The Organization hosts service trips where revenues are recognized when earned. Revenues consist of donors paying for corresponding trip expenditures that the Organization has incurred in total. There is no mark-up of pricing and revenues received cover the expenses paid.

#### Income Taxes

The Organization is exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for income taxes is included in these financial statements. The Organization had no tax expense in 2023 and 2022.

The Organization reviews income tax positions taken or expected to be taken in income tax returns to determine if there are any income tax uncertainties. This includes positions that the entity is exempt from income taxes or not subject to income taxes on unrelated business income. The Organization recognizes tax benefits from uncertain tax positions only if it is more likely than not that the tax positions will be sustained on examination by taxing authorities, based on the technical merits of the positions. The Organization has identified no income tax uncertainties.

The Organization files information returns as a tax-exempt organization. Should that status be challenged in the future, all years since inception could be subject to review by the Internal Revenue Service.

## NOTES TO FINANCIAL STATEMENTS

# NOTE 1 - NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Fair Value Measurements

Under generally accepted accounting principles as outlined in the Financial Accounting Standards Board's *Accounting Standards Codification* (ASC) 820, fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The accounting standards establish a three-level fair value hierarchy that prioritizes information used in developing assumptions when pricing an asset or liability as follows:

Level 1 - Observable inputs such as quoted prices in active markets;

Level 2 - Inputs, other than quoted prices in active markets, that are observable either directly or indirectly; and,

Level 3 - Unobservable inputs where there is little or no market data, which requires the reporting entity to develop its own assumptions.

The Organization uses observable market data, when available, in making fair value measurements. Fair value measurements are classified according to the lowest level input that is significant to the valuation.

The Organization holds certain assets that are required to be measured at fair value on a recurring basis. The fair values of the Organization's beneficial interest in funds held by others and long-term investments were determined based on inputs as presented in Note 3.

#### Functional Allocation of Expenses

The Organization allocates its expenses on a functional basis among its various program and support services. Expenses that can be identified with a specific program are allocated directly according to their natural expenditure classification. General and administrative expenses that are common to several functions are allocated based on the proportion of each program's direct and personnel expenses to the total program direct and personnel expenses.

## Endowments

The Organization follows the provisions of the Minnesota Uniform Prudent Management of institutional Funds Act (UPMIFA). This provides guidance on the classification of endowment net assets and enhances disclosure for endowment funds. Under UPMIFA all unappropriated endowment funds are considered net assets with donor restrictions.

#### Credit Risk

Financial instruments which potentially subject the Organization to concentrations of credit risk consist principally of cash and temporary cash investments. The Organization places its cash and temporary cash investments with high credit quality financial institutions and, by policy, generally limits the amount of credit exposure to any one financial institution. As of August 31, 2023, the Organization had no significant concentrations of credit risk.

## NOTES TO FINANCIAL STATEMENTS

### NOTE 2 - LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The Organization maintains and manages adequate operating reserves per policies set by the board of directors. The Finance Committee reviews and recommends reserve policies to the board of directors for approval.

The Organization has established a goal for maintaining an operating reserve of 90 days of budgeted operating expenses, less noncash items such as depreciation. The reserve consists of cash and cash equivalents and assets with donor restrictions that will likely be released within 90 days.

The Organization has a goal to maintain financial assets, which consist of cash and short-term investments, on hand to meet 90 days of normal operating expenses not including include any grant related expenses, which are, on average, approximately \$117,200. The Organization structures its financial assets to be available as its general expenditures, liabilities, and other obligations come due. In addition, as part of its liquidity management the Organization invests cash in excess of daily requirements in various short-term investments, consisting mostly of money market funds.

The Organization's endowment funds consist of donor-restricted endowments. Income from donor-restricted endowments is restricted for specific purposes and, therefore, is not available for general expenditure.

Financial assets available for general expenditure, without donor or other restrictions limiting their use, within one year of August 31, 2023 and 2022 are as follows:

|   | 2023      | 2022              |
|---|-----------|-------------------|
| Financial Assets:   |           |                   |
| Cash  | \$ 69,876 | \$ 122,249        |
| Prepaid Expenses  | 37,715    | 28,906            |
| Investment Securities                                     | 1,890,482 | 1,654,988         |
| Total Financial Assets                                    | 1,998,073 | 1,806,143         |
| Less Financial Assets Held to Meet Donor Restrictions:    |           |                   |
| Purpose Restricted-Net Assets                             | 977,975   | 713,020           |
| Donor-Restricted Endowment Funds                          | 633,928   | 517,013           |
| Less Financial Assets Held to Meet Donor Restrictions     | 1,611,903 | 1,230,033         |
| Less Financial Assets not Available within One Year:      |           |                   |
| Board Designated Endowment Funds                          | 377,790   | 360,308           |
| Amounts Available for General Expenditure within One Year | \$ 8,380  | <u>\$ 215,802</u> |

The above table reflects donor-restricted and board-designated endowment funds as unavailable because it is the Organization's intention to invest those resources for the long-term support of the organization. However, in the case of need, the Board of Directors could appropriate resources from its designated endowment fund of \$377,790.

## NOTES TO FINANCIAL STATEMENTS

#### **NOTE 3 - INVESTMENTS**

The Organization's investment securities are measured at fair value using Level 1 inputs and consisted of the following at August 31, 2023 and 2022:

|                                 | 20                             | 2023                    |                         | 22                      |
|---------------------------------|--------------------------------|-------------------------|-------------------------|-------------------------|
|                                 | Cost                           | Market                  | Market Cost             |                         |
| Mutual Funds<br>Close End Funds | \$ 1,341,090<br><u>624,784</u> | \$ 1,291,940<br>598,542 | \$ 1,318,989<br>512,547 | \$ 1,180,377<br>474,611 |
| Total                           | <u>\$ 1,965,874</u>            | \$ 1,890,482            | <u>\$ 1,831,536</u>     | <u>\$ 1,654,988</u>     |

The fair value of the Organization's investment securities are determined by reference to quoted market prices and other relevant information generated by market transactions. These investments are classified within Level 1 of the valuation hierarchy.

Investment income was the following at August 31, 2023 and 2022:

|  | 2023                            | 2022                                   |
|--|---------------------------------|--|
| Interest and Dividends<br>Unrealized Gains (Losses)<br>Realized Gains (Losses) | \$ 56,770<br>80,538<br>(35,240) | \$ 64,895<br>(312,663)<br><u>3,678</u> |
| Total Investment Income (Loss)   | <u>\$ 102,068</u>               | \$ (244,090)                           |

### NOTES TO FINANCIAL STATEMENTS

### **NOTE 5 - NET ASSETS**

Net assets with donor restrictions consist of the following at August 31, 2023 and 2022:

|   |             | 2023     | <br>2022        |
|---|-------------|----------|-----------------|
| Perpetually Restricted:   |             |          |                 |
| Mark & Linda Jacobson Scholarship Endowment                       | \$          | 681,230  | \$<br>591,000   |
| Term Restricted:  |             |          |                 |
| ALMC School of Nursing Scholarship Fund                           |             | 382,063  | 425,232         |
| Kilimanjaro   |             | 243,074  | —               |
| Madagascar Luth   |             | 56,740   | —               |
| MGLSS Special Projects  |             | 51,922   | 57,278          |
| Bassodawish Primary School  |             | 50,116   | 3,383           |
| Makanta   |             | 33,605   | 105             |
| Eric Hanson Scholarship Fund                                      |             | 29,535   | 40,976          |
| Simonson  |             | 29,232   | 29,232          |
| Msinjili School   |             | 22,691   | _               |
| Disaster Relief   |             | 21,323   | 28,803          |
| Nursing Special Project   |             | 19,459   | 22,968          |
| Lake Area Annu  |             | 15,738   | 15,738          |
| Olarash Primary School  |             | 6,491    | 10,411          |
| MSS Special Project   |             | 4,907    | 3,897           |
| Gracious School   |             | 3,495    | 3,315           |
| Moringe Sokoine   |             | 3,330    | _               |
| Ketumbeine PS   |             | 2,994    | 806             |
| Arusha Lutheran Medical Centre                                    |             | 783      | _               |
| School Supplies   |             | 270      | -               |
| Jifunze   |             | 99<br>90 | 4,849           |
| Olchoki Special   |             | 90<br>18 | 18              |
| Nursing School Construction Project                               |             | 10       | 33,067          |
| Secondary and Post-Secondary Scholarship Fund<br>Madagascar Lunch |             | _        | 27,667          |
| Other East African School's Project                               |             | -        | 4,758           |
| llboro  |             | -        | 4,758           |
| Tours   |             | _        | 110             |
| Mark & Linda Jacobson Scholarship Endowment                       |             | (47,302) | (73,987)        |
| Total Term Restricted Funds                                       |             | 930,673  | <br>639,033     |
|   |             |          |                 |
| Total Net Assets with Donor Restrictions                          | <u>\$ 1</u> | ,611,903 | \$<br>1,230,033 |

Net assets with donor restrictions released from restriction were \$1,138,034 and \$974,063 in August 31, 2023 and 2022. Net assets with donor restrictions were released from restriction due to satisfaction of program restrictions.

## NOTES TO FINANCIAL STATEMENTS

#### NOTE 6 - ENDOWMENT FUNDS

The Organization's endowment consists of three individual funds established either by donors (donorrestricted endowment funds) and or by resources set aside by the Board of Directors to function as endowments (board-designated endowment funds). Donor-restricted endowment funds are further divided into those that provide a perpetual source of support for the Organization's activities (perpetual endowments) and those that are restricted by donors for investment for a specified term (term endowments). As required by generally accepted accounting principles, net assets associated with the endowment funds are classified and reported based on the existence or absence of donorimposed restrictions.

The Board of Directors of the Organization has interpreted the Minnesota Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the prudent expenditure of donor-restricted endowment funds. Unless stated otherwise in the gift instrument, the assets in an endowment fund are donor-restricted assets until appropriated for expenditure by the Organization. In making a determination to appropriate, an organization shall act in good faith with the care that a prudent person would exercise. As a result of this interpretation, the Organization classifies as net assets with donor restrictions (perpetual endowments) (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the perpetual endowment, and (c) accumulations to the perpetual endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified as perpetual endowments is classified as term endowments until those amounts are appropriated for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by UPMIFA.

The Organization considers an endowment fund to be underwater if the fair value of the fund is less than the sum of (1) the original value of initial and subsequent gifts donated to the fund and (2) any accumulations to the fund that are required to be maintained in perpetuity in accordance with applicable donor gift instrument. The Organization has interpreted UPMIFA to permit spending from underwater funds in accordance with prudent measures required under the law. Investment activities within one of the endowment funds has caused that fund to be underwater by \$47,302.

In accordance with UPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund.
- (2) The purpose of the Organization and the donor-restricted endowment fund.
- (3) General economic conditions.
- (4) The possible effect of inflation and deflation.
- (5) The expected total return from income and the appreciation of investments.
- (6) Other resources of the Organization.
- (7) The investment policies of the Organization.

## NOTES TO FINANCIAL STATEMENTS

## NOTE 6 - ENDOWMENT FUNDS (Continued)

The Organization has adopted an investment policy and philosophy that concentrates on providing long-term support, balanced with a need for short-term grant distributions within a five-year time horizon. This is accomplished through a strategic plan that strives to maintain and grow the investment corpus and provide annual earnings to support the Organization's mission. Under this policy, as approved by the Board of Directors, the endowment assets are invested in a manner that is intended to produce results that preserve the inflation-adjusted value of the fund and maximize total return within reasonable and prudent levels of risk. The Organization targets a diversified asset allocation plan, sets performance benchmarks and has established various asset quality and limitation thresholds.

UPMIFA permits the prudent expenditure of donor restricted endowment funds. The Organization has approved an appropriation policy of spending a prudent amount of the endowment fund's market value annually, if the fund is not underwater. The amount to be distributed shall be determined based on the need and requests for scholarships and the availability of sufficient market value of the fund assets.

With Donor Restrictions Without Donor Restrictions Perpetual Term Total 428,201 Endowment Net Assets, August 31, 2021 428,201 \$ \$ \$ \$ Contributions 141,000 141,000 Repurposed Term Restricted Net Assets 450,000 450,000 Interest and Dividend Income 4.148 17.922 22.070 Investment Losses (67, 723)(88.595)(156, 318)\_ **Investment Management Fees** (4,318)(3,314)\_ (7,632)Endowment Net Assets, August 31, 2022 360,308 591,000 877,321 (73.987)Contributions 2.075 92.305 90.230 Interest and Dividend Income 10,340 16,822 27,162 Investment Gains 8,742 15,684 24,426 **Investment Management Fees** (3,675) (5,821) -(9, 496)Endowment Net Assets, August 31, 2023 377,790 \$ (47,302) \$ 681,230 \$1,011,718

The following table shows the endowment-related activities for the years ending August 31, 2023 and 2022:

## NOTE 7 - RETIREMENT PLAN

The Organization has a Simple IRA plan. Eligible employees may contribute up to 8% of their salaries. The Organization provides a matching contribution up to 3% of the qualified employee salaries. Organization expense for the Plan was \$5,799 in 2023 and \$4,556 in 2022.

## NOTES TO FINANCIAL STATEMENTS

#### NOTE 8 - LEASE COMMITMENTS

The Organization leases its principal office space in Crystal, Minnesota under a non-cancelable lease. This lease extends to December 31, 2024. The Organization also leases certain equipment under terms that expire on various dates in 2024 and 2025.

The components of lease expense are included in Rent Expense on Statement of Functional Expenses in the Statement of Activities for the year ended August 31, 2023 and 2022 were as follows:

|   | 2023             | 2022             |
|---|------------------|------------------|
| Lease Expense under ASC 840 (Legacy Standard)<br>Amortization of Right of Use Asset | \$               | \$    17,335<br> |
| Total Lease Expense   | <u>\$ 15,571</u> | \$ 17,335        |

Operating lease right-of-use assets were \$23,643 as of August 31, 2023.

The maturity of operating lease liabilities as of, August 31, 2023 are as follows:

| Commitments:                                  |           |
|---|-----------|
| 2024  | \$ 18,400 |
| 2025  | 6,200     |
| Total Lease Payments                          | 24,600    |
| Less Interest                                 | (957)     |
| Present Value of Lease Obligation             | \$ 23,643 |
| Statement of Financial Position Presentation: |           |
| Current Portion of Operating Lease Obligation | \$ 17,500 |
| Non-Current Operating Lease Obligation        | 6,143     |
| Present Value of Lease Obligation             | \$ 23,643 |

The weighted average remaining lease term related to the Organization's operating lease liability as of August 31, 2023, was two years.

The discount rate related to the Organization's operating lease liabilities as of August 31, 2023 was 6.25%. The discount rates are generally based on estimates of the Organization's incremental borrowing rate, as the discount rates implicit in the Organizations leases cannot be readily determined.